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Verrill Dana

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JAN 14 2008

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January 9, 2008

SENT VIA EMAIL and REGULAR FIRST CLASS MAIL

Mr. Steven R: Keaten Department of Health and Human Services Division of Licensing and Regulatory Services Certificate of Need Unit State House Station #11 442 Civic Center Drive Augusta, ME: 04333-0011

Re: Correction to InSight Premier Health Letter of Intent

Dear Steven:

As we discussed on the phone the other day, the pro-forma attached to InSight's December 28, 2007 Letter of Intent was incorrect. The pro-forma from last year's proposed project was inadvertently attached to the letter for this year.

Attached to this letter is the proforma that relates to the project contemplated by InSight Health for the current small project review cycle. You will note that the depreciation amount has decreased since last year to reflect the lower costs of a 16 Slice CT scan unit. InSight has also scaled back the expected salary and benefits to reflect more current market conditions and expected utilization.

From our discussion, I understand that there is some question now as to whether InSight has met the filing deadline. Our position is that we have. The Letter of Intent indicated that this was an application to proceed under the small review cycle, and contained all of the information required, with an inadvertent error impacting third year operating costs that we are now correcting. In any event, please let me know what you decide in your discussions with Phyllis.

Thank you for your attention to this matter. Hook forward to hearing from you.

16-7

BDW/lgn Enclosure

c: Stephen T. Randall, Director of Operations, InSight Premier Health, LLC

Portland, Augusta, Kennebunk, Maine • Boston • Hartford • Kansas City • Woshington, D.C.

MARSHWCOD CT purchase Financial Projections

1.

	Year:	Yea	Year 2	Ϋ́	Year 3	×	Year 4	γe	Year 5	
Tola Volunies	2,394		3,415		3,208		3,304		3,404	
CT Rovenue	588,530		755,475		770,358		785,534		500'103	
Net Technical Ravenue 80000	\$ 548,530 OD 338	83	\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	S 2000	770,356,00	* ****	\$ 7e5.534.00 🗱		\$55 801,009.00	
Salaries and Benefits	55,823	%0.	78,613	10%	176,08	13%	83.400	11%	85,902	9%
Recruiting & Relocation	1,200	%0	1,236	562	1,273	%E	1.311	%5	1,351	%6
Iraval & Entertainment	200	80	5,5	840	530	360	24E	% 0	563	8
Contractual Mainterrance		0%	65,000	%5 5	65,000	%8	65,000	శ్రీ	65,000	%8
Occupancy	12,000	2%	12,360	2%	12,731	2%	13,513	2%	13,500	*
Office Supplies	75	9%0	7.	% 5	80	% 1% 1	82	6%	35	% 3
Communications	400	%0	412	%0	424	%	437	%0	450	%0
Consulting	200	%0	515	%3	530	%	546	% 5	563	%6
Radiology Supplies	60,274	%6	67,371	8%9	71,474	% B	75,827	%O:	80,445	13%
. ocue.nsul	2,933	1.76	3,777	1%	3,852	34	3,928	1%	4,005	43
Taxes Licenses & Fees	2,933	8.	3,777	1%	3,852	%	3.928	1%	4,005	¥.
Marketing Expenses	5,000	-9-	3,000	%J	3,000	% U	3,000	%0	3,000	32
Managerran ree	14,663	3%	18,857	%2	19,259	9:5	13,638	% ?	20,026	88
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EBITCA	424,273	72%	483,669	64%	487,737	63%	452,746	63%	501,654	63%
Debreciation/Amortization	167,500	27%	1£7,500	21%	157,500	20%	157,500	20%	167,500	20%
Interestion Working Capital	190'7	×.		%0		%		0%		67 67 87
Interest on Soupment	60,284	12%	56,463	7%	42,369	9%9	25,876	86	0,546	\$2
Income(Loss) from Operations reconscionations 54:53,428 55 www.; 33% 51:206.738.51 cgs-436:35.287.895.39 59	00000000000000000000000000000000000000	33% 287	206.738.91xcgs	S5%299%	287,855,39,555	38%0\$:\$:310,2s9.6e~;>>	S: 3980 000	39% 5:334,337 51 000000 42%	25 A S
Total Cos:	\$393,102		\$488,768		\$482,490		\$475,164		3466,971	